

The Empirical Turnover Equation in Five Random Integer Simulations

Da Cunha Da Costa Dias Aris

In this article we will demonstrate Green's empirical turnover equationⁱ in five random integer simulations.

Let's start from Green's original dimensionless equation $I = \frac{GO}{GVA} + \frac{GO - GVA}{GVA}$, where GO is Gross Output and GVA is Gross Value Added.

If the actual number of turnovers is N per year, then $\frac{N}{I} \rightarrow \frac{1}{yr}$.

So we arrive at Green's empirical turnover equation:

$$N \approx I \frac{1}{yr} \Rightarrow N \approx \frac{GO}{GVA} + \frac{GO - GVA}{GVA} \cdot \frac{1}{yr} \quad (1)$$

In all five simulations we use random integersⁱⁱ (values between 1 and 100) for the value added of each manufacturer and calculate *Total Value Added* and *Total Sales*. Total Value Added is GVA and Total Sales is GO. We consider the period of economic activity to be one year in all five cases.

Simulation 1

We consider an industrial sector comprised of 100 manufacturers in sequence, each one selling all his output to the next one, like in Green's original presentation with 4 producers. The results are:

GVA= 5246 and GO= 261902

Equation (1) gives $N \approx 98,848$ per year

The actual number of turnovers is 100, and the deviation is less than 1,2%.

Simulation 2

We consider 13 industries, each comprised of 50 manufacturers, each producing a single commodity and each one selling all of its output to the next one. The results across all 13 industries are:

GVA= 32946 and GO= 234031

Equation (1) gives $N \approx 13,207$ per year

The actual number of turnovers is 13, and the deviation is 1,59%.

Simulation 3

We consider 13 industries, this time each comprised of 200 manufacturers, each producing a single commodity and each one selling all of its output to the next one. The results across all 13 industries are:

GVA= 134025 and GO= 941443

Equation (1) gives $N \approx 13,049$ per year

The actual number of turnovers is 13, and the deviation this time is 0,38%.

Simulation 4

We consider 13 industries, each comprised of 200 manufacturers, each producing a single commodity and each one selling all of its output to the next one, except industry 3 whose manufacturers sell half their output to industry 4 and the other half to industry 11. Industry's 11 manufacturers use as inputs all of industry's 10 output and half of industry's 4. We expect a fall in turnovers since half of industry's 4 output skipped seven industries.

The results across all 13 industries are:

GVA= 134025 and GO= 832099,5

Equation (1) gives $N \approx 11,417$ per year

The actual number of turnovers is 11, and the deviation this time is 3,79%.

Simulation 5

We consider 13 industries, each producing a single commodity. Industries 1, 2, 3, 11, 12 and 13 are comprised of 50 manufacturers, while industries 4, 5, 6, 7, 8, 9 and 10 are comprised of 100 manufacturers. Each manufacturer of an industry sells all of its output to a manufacturer belonging to the next industry, except industry's 3 manufacturers that sell half their output to each of industry's 4 manufacturers. Each of industry's 11 manufacturers buys the output of two manufacturers belonging to industry 10.

The results across all 13 industries are:

GVA= 50044 and GO= 353132

Equation (1) gives $N \approx 13,113$ per year

The actual number of turnovers is 13, and the deviation this time is 0,85%.

ⁱ APPLYING THE TURNOVER FORMULA TO THE SYSTEM OF NATIONAL ACCOUNTS TO DETERMINE BOTH THE AMOUNT OF WORKING CAPITAL AND ITS ANNUAL RATE OF TURNOVER, Brian Green, 2017.

ⁱⁱ The random integers were produced using the generator from the site <https://www.random.org/integers/>